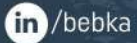




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ESKİŞEHİR INVESTMENT CLIMATE • 2023 •



INVEST Eskişehir
Investment
Support Office
IN ESKİŞEHİR





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BEBKA

Bursa Eskişehir Bilecik Development Agency

INVEST
IN ESKİŞEHİR



BEBKA is a governmental institution which operates under the coordination of Ministry of Industry and Technology in Bursa, Eskişehir and Bilecik.

Our main goal is to reduce intraregional development differences by providing coordination and cooperation among public sector, private sector, civil society and universities.

Bursa (Center)



Eskişehir



Bilecik





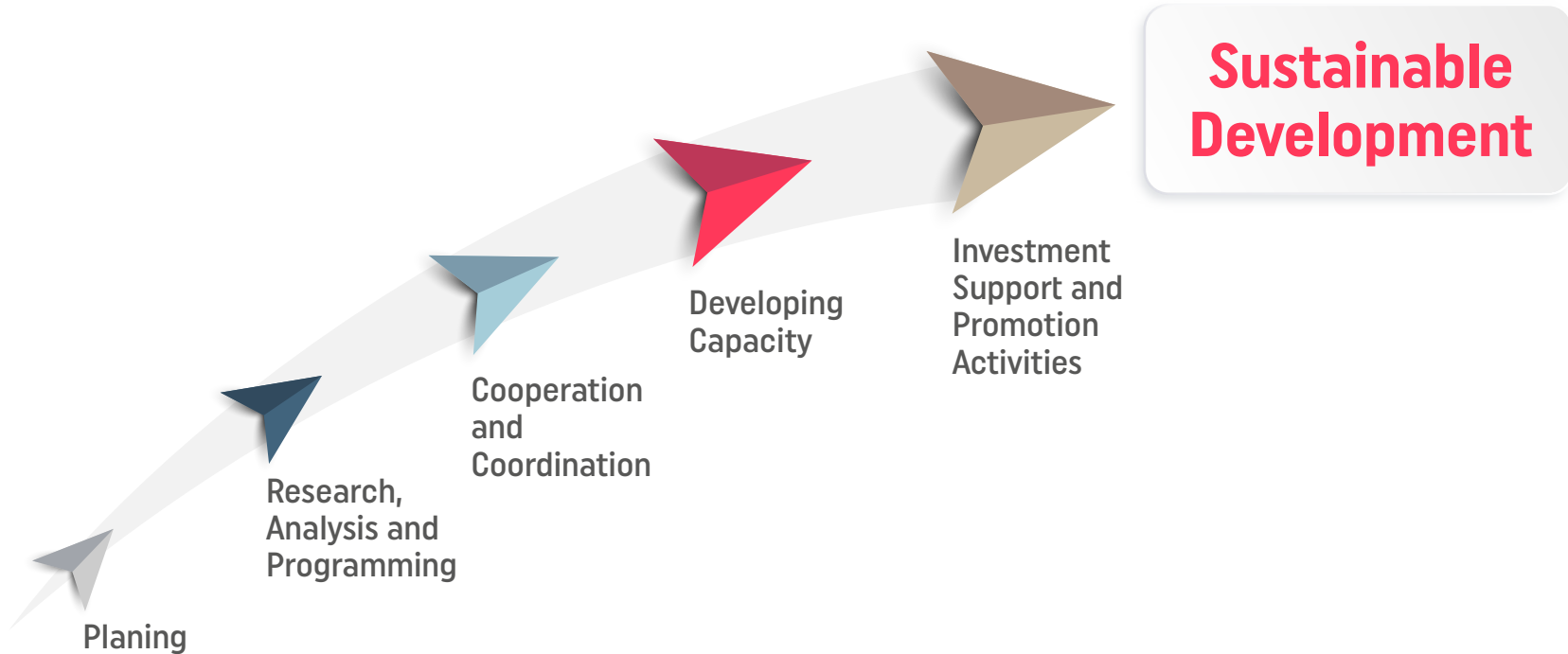
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MAIN DUTIES OF BEBKA





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INVEST
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RESEARCH ANALYSIS ACTIVITIES





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INVEST
IN ESKİŞEHİR



SUPPORT ACTIVITIES

SUPPORTS

FINANCIAL SUPPORTS

TECHNICAL SUPPORTS

Call for
Proposals

Feasibility
Support

Guided
Project
Support

Social
Development
Support
Program

Financial
Support

Producing
Cities
Support
Program



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FINANCIAL SUPPORTS (2010-2022)

- Increasing Competitiveness in Industry and Tourism

- TRY 12 Million
- 297 Application
- 62 Supported Project

2010

- Sustainable Industry
- Tourism (Small-Scale Infrastructure)
- Tourism Promotion

- TRY 20 Million
- 82 Application
- 33 Supported Project

2012

- Developing Health Tourism
- Rural Development

- TRY 15 Million
- 121 Application
- 47 Supported Project

2015

- Increasing Sectoral Competitiveness
- Industrial Symbiosis
- Economic Development in the Countryside

- TRY 16 Million
- 123 Application
- 29 Ongoing Project

2018

- Innovation and Efficiency
- Development of Industrial Infrastructure
- Economic Development in Rural

- TRY 50 Million
- 107 Application
- 26 Supported Projects

2020

FINANCIAL SUPPORTS (2010-2022)

2011

- R&D and Innovativeness
- Environment and Energy
- Social Development

- TRY 16 Million
- 368 Application
- 63 Supported Project

2014

- Social Development
- Economic Development in the Countryside
- Cooperation and Development
- Environment (Infrastructure)
- Eco-Friendly Production

- TRY 50 Million
- 207 Application
- 62 Supported Project

2016

- Bilecik Marble and Natural Stone
- Aviation - Rail systems - Defense industry

- TRY 16 Million
- 92 Application
- 28 Supported Project

2019

- Development of Vocational Education
- Entrepreneurship

- TRY 17 Million
- 94 Application
- 34 Supported Project

2022

- Rural Development

- TRY 15 Million
- 45 Application
- 16 Supported Project



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SUPPORT PROGRAMS IN NUMBERS (2010-2022)



26 FINANCIAL
SUPPORT
PROGRAM IN
12 YEARS



4658
PEOPLE PROJECT
WRITING
EDUCATION




9467 PEOPLE
INFORMATION
MEETING



1536 (MDP)
PROJECT
APPLICATION




397
SUPPORTED
PROJECT



452
SUPPORTED
TRAINING




62
SUPPORTED
FEASIBILITY



TRY **196**
MILLION
GRANT



392
MILLION
BUDGET



TRY **38**
MILLION
5 GUIDED
PROJECT
SUPPORT



TOTAL TRY 231 MILLION INVESTMENT



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INVESTMENT SUPPORT AND PROMOTION ACTIVITIES

TR41 Region Investment Support Offices





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INVESTMENT SUPPORT OFFICES

Under the coordination of Ministry of Industry and Technology

Carrying out analysis,
report, strategy,
information and reporting
studies on the business and
investment environment of
the province

Carrying out inventory
studies regarding the
business and investment
environment of the
province

Collaborating with
relevant institutions
and organizations to
improve the business and
investment environment

Introducing the
business and investment
environment of the
province to attracts
investors

Providing information
and guides investors

Pre-Inspection
of Applications

One-Stop Office Service

Local Representation
of Investment Incentive
System

ESKiŞEHİR

INVESTMENT CLIMATE



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INVEST
IN ESKİŞEHİR



WHY ESKİŞEHİR?

Eligible life costs

Over a century of industrialization culture and experience

Ease of doing business

Advanced main and subsidiary industry cooperation

Proximity to major ports

Rich underground resources

Environment-friendly, planned, innovative, export-oriented industrialization approach

Strong university - industry cooperation

Qualified, educated, cheap labor force

Effective transport network due to the intersection of road and railways connections

Proximity to market

Sectoral business clusters and collaboration networks

Sectoral diversity in industry

Excellent infrastructure facilities

High urbanization rate and high-quality standard of life

Affordable living costs

Turkey's second largest Organized Industrial Zone

Local visionary institutions

Advanced social and cultural life

Advanced universities and educational institutions

Powerful Technology Development Zone



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LOCATION

Eskişehir, which has important facilities in terms of road, rail and air transportation, is located in the center of important cities such as İstanbul, Ankara, İzmir, Bursa, Antalya and Konya.



Ankara
İstanbul
Konya

1 hour 30 min
2 hours 50 min
2 hours

**1st in the length
of high speed
train lines**



İzmir
Antalya
Bursa

411 km
424 km
155 km

**Borders with
6 cities of Turkey**



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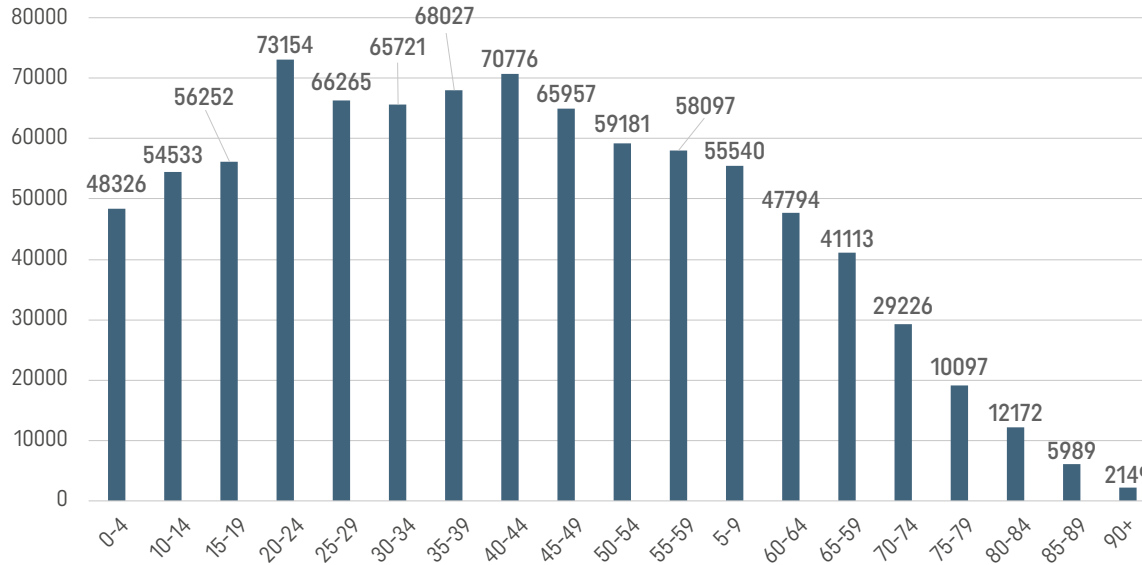


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POPULATION

Population Distribution by Age Range



Source: TURKSTAT, 2023

■ Population by Age Range

%40,54
is below
35

Young
population
(15-24)
%14,40

Working age
population
(15-64)
%76,33



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ORGANIZED INDUSTRIAL ZONES

OIZ	Type	Actual Status	OIZ Area (ha)	Total Number of Parcels	Number of Parcels Allocated	Number of Parcels to be Allocated	Number of Parcels Under Producing Activities	Number of Parcels Under Construction	Other Parcels
Sivrihisar	Mixed	In Operation	218	76	0	76	0	0	0
Eskişehir	Mixed	In Operation	3.053,46	950	896	54	608	174	114
Beylikova Besi	Agricultural Specialized OIZ	In Operation	144	94	19	75	4	0	15

Source: Organized Industrial Zones Supreme Organization, 2023



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AIRWAY CONNECTION

Number of Domestic
Flights: **209**



Number of Domestic
Passengers: **666**



Number of International
Flights: **901**



Number of International
Passengers: **116.932**



→ Oostende

→ Brussels

HASAN POLATKAN AIRPORT



Source: Hasan Polatkan Airport Statistics, 2023



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LOGISTICS VILLAGE

2

LOGISTICS VILLAGE

TCDD Hasanbey Logistics Center



Eskişehir OIZ Logistics Center





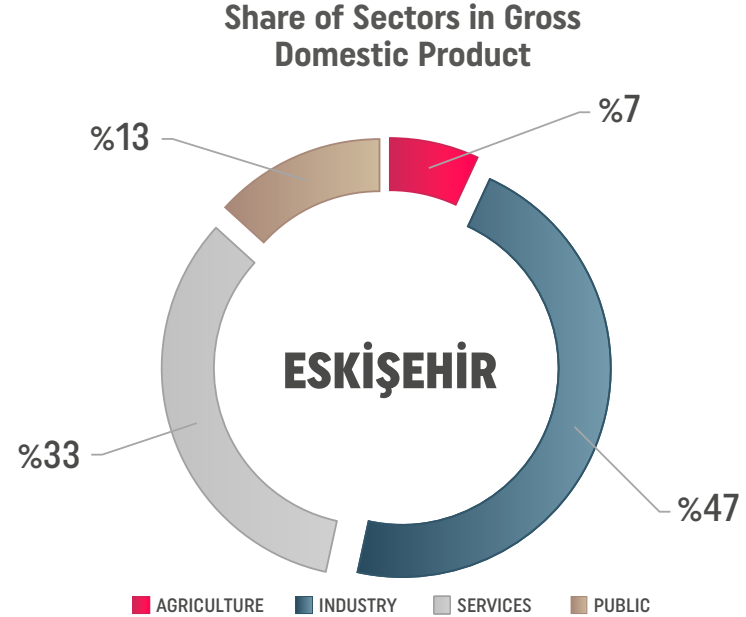
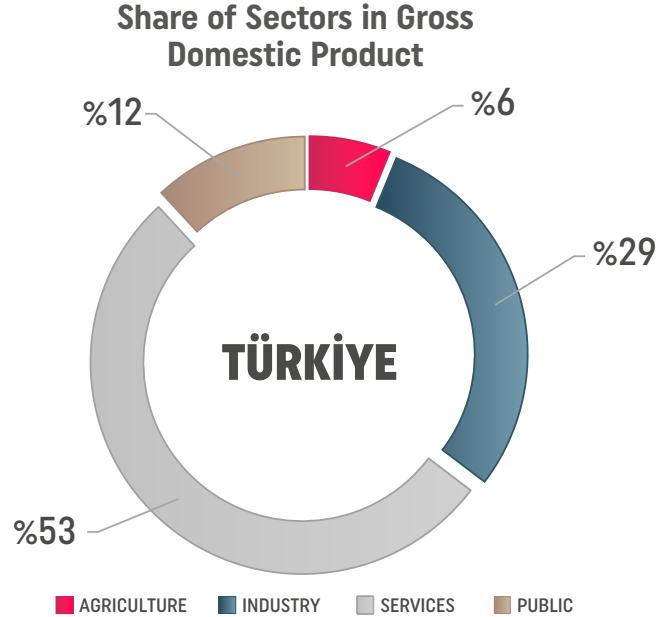
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SECTORAL DISTRIBUTION



Source: TURKSTAT, 2023

*Calculated without including Taxes and Subsidies in Gross Domestic Product.



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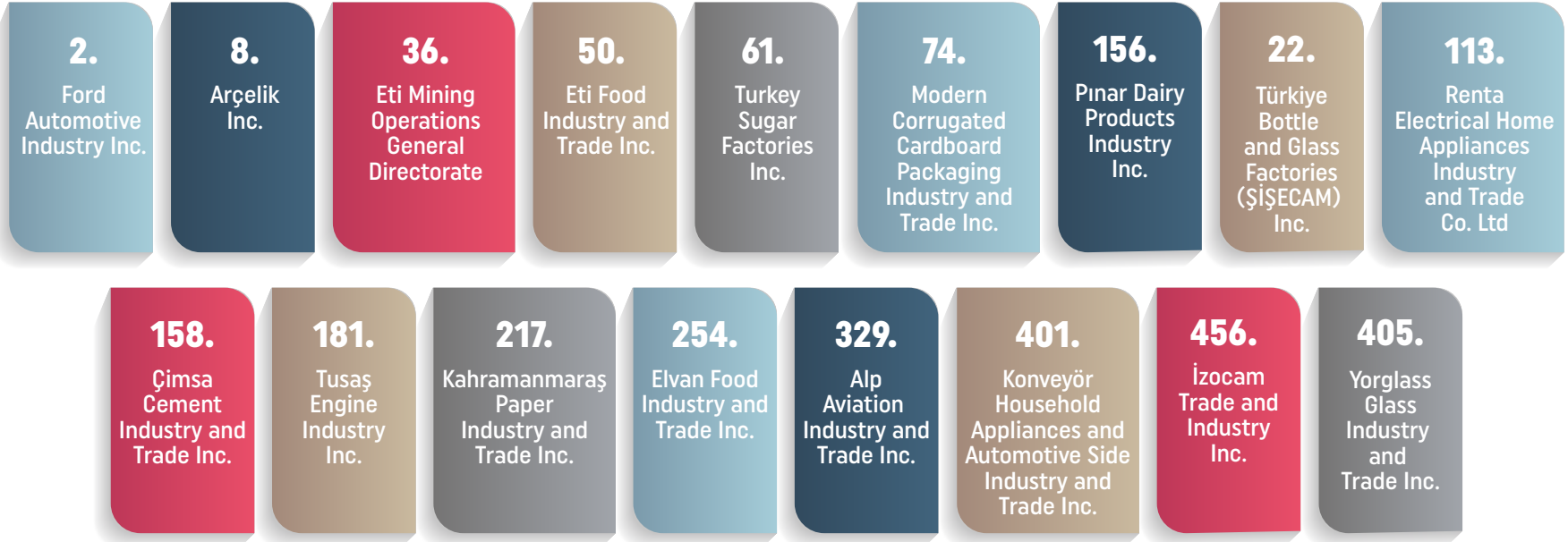
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18 Companies in Turkey's Top 500 Companies



Source: İstanbul Chamber of Industry, 2023



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FOREIGN DIRECT INVESTMENTS



100+
firms

Source: Ministry of Industry and Technology, 2023



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TOP EXPORT - IMPORT COUNTRIES

Export:
1,305,351,299 \$

Import:
1,058,992,538 \$

Rank	Country	Export (\$)
1	USA	357,952,678
2	Germany	114,584,148
3	France	110,388,314
4	Russia	60,520,432
5	Romania	57,044,062
6	Poland	45,784,094
7	Austria	42,665,021
8	Spain	41,274,787
9	Belgium	31,168,110
10	Italy	27,700,069

Rank	Country	Import (\$)
1	USA	253,488,559
2	China	179,839,967
3	Germany	105,070,090
4	Italy	79,529,093
5	Spain	75,370,104
6	France	61,957,160
7	United Kingdom	25,206,701
8	South Korea	22,670,959
9	Austria	21,212,715
10	Slovenia	18,785,559

Source: TURKSTAT, 2022



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Top Exporting Sub-Sector Branches

Rank	ISIC Rev 4 (3 Digits): Sectors	Export (\$)
1	Manufacture of air and spacecraft and related machinery	350,070,267
2	Manufacture of plastic products	114,277,745
3	Manufacture of other special purpose machinery	114,160,259
4	Manufacture of general purpose machinery	93,750,240
5	Manufacture of other food products	75,396,090
6	Manufacture of other non-metallic mineral products n.e.c.	63,319,442
7	Mining and quarrying n.e.c.	54,695,163
8	Manufacturing of other fabricated metal products; metal working service activities	53,391,679
9	Manufacture of glass and glass products	42,962,801
10	Manufacture of other parts and accessories for motor vehicles	41,662,481

Source: TURKSTAT, 2023



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Top Importing Sub-Sector Branches

Rank	ISIC Rev 4 (3 Digits): Sectors	Import (\$)
1	Manufacturing of other fabricated metal products; metal working service activities	200,281,131
2	Manufacture of basic chemicals, fertilisers and nitrogen compounds, plastics and synthetic rubber in primary forms	98,270,002
3	Manufacture of basic precious and other non-ferrous metals	81,009,158
4	Manufacture of general purpose machinery	79,458,563
5	Manufacture of other special purpose machinery	78,253,455
6	Manufacture of air and spacecraft and related machinery	69,320,570
7	Manufacture of electric motors, generators, transformers and electricity distribution and control apparatus	66,005,227
8	Manufacture of other parts and accessories for motor vehicles	51,461,496
9	Manufacture of basic metals	47,185,815
10	Manufacture of other chemical products n.e.c	41,407,990

Source: TURKSTAT, 2023



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EDUCATION



It was established in 1982

Total number of formal
education students: 23,382

Total number of distance
education students: 2,208

Total number of open
education students: 3,513,004

It was established in 1993

Total number of formal
education students: 29,233

Total number of distance
education students: 114

It was established in 2018

Total number of formal
education students: 13,832

Total number of distance
education students: 374

Source: Council of Higher Education, 2023



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R&D and TECHNOLOGY



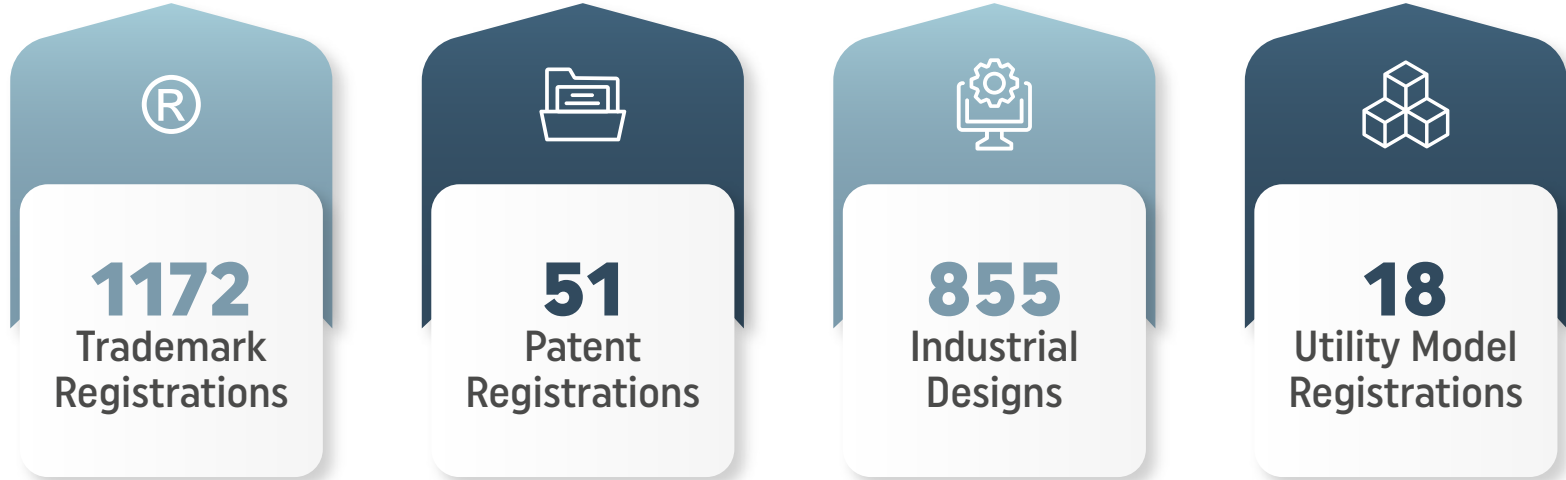
Source: Ministry of Industry and Technology, 2023



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Source: Turkish Patent and Trademark Office, 2023



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CLUSTERING



Eskişehir Mining
Cluster



Eskişehir Furniture
Industry Cluster



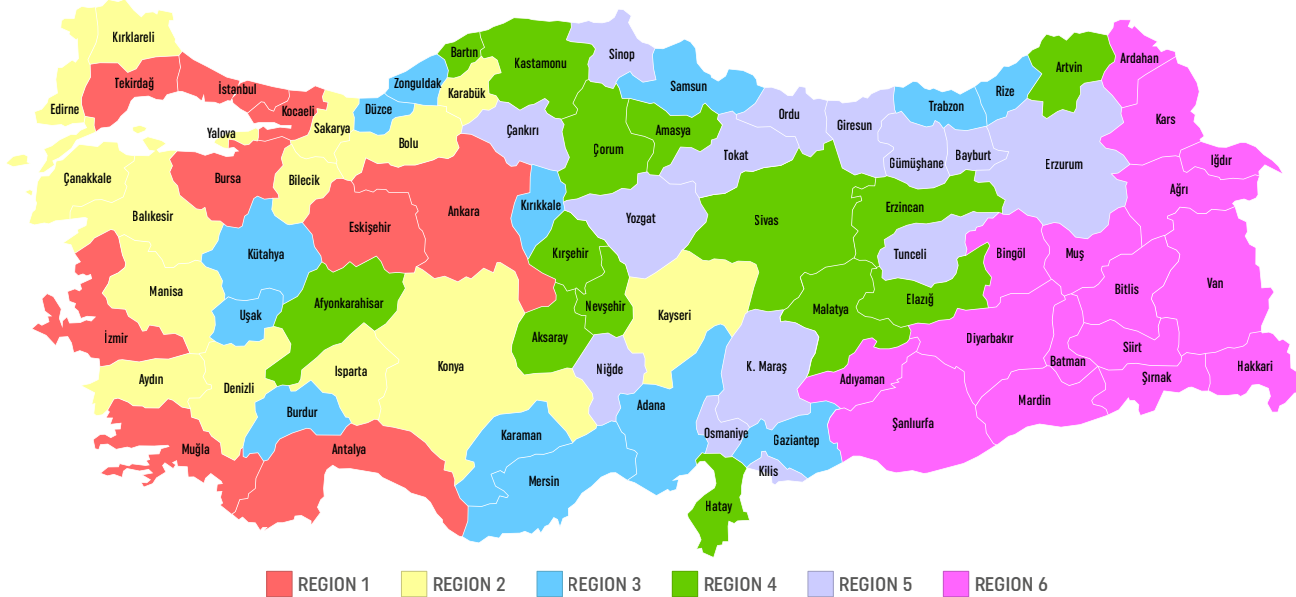
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INVESTMENT INCENTIVE SYSTEM



Eskişehir is in the 1st Region
in Incentive System

2nd region incentives
[Social Security Premium
Support (Employer's Share)
and Corporate Tax Reduction]
for investments in OIZ

2nd region incentives
[Social Security Premium Support
(Employer's Share) and Corporate
Tax Reduction] for investments in
Alpu, Beylikova, Çifteler, Günyüzü,
Han, Mahmudiye, Mihalgazi,
Mihalıççık, Sarıcakaya and
Seyitgazi districts

Source: Ministry of Industry and Technology, 2023



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INVEST
IN ESKİŞEHİR



General Investment Incentives

Min. fixed investment amount
TRY 3 million

Customs Duty
Exemption

VAT Exemption

Regional Investment Incentives

Min. fixed investment
amount starts from
TRY 1,5 million

Customs Duty
Exemption

VAT
Exemption

Corporate Tax
Reduction

Social Security
Premium Support
(Employer's Share)

Land
Allocation

Interest
Rate
Support

Region 6 Incentives

Social Security
Premium Support
(Employee's Share)

Income Tax
Withholding
Support

Strategic Investment Incentives

Min. fixed investment
amount starts from
TRY 50 million

Customs Duty
Exemption

VAT
Exemption

Corporate Tax
Reduction

Social Security
Premium Support
(Employer's Share)

Land
Allocation

Interest
Rate
Support

VAT Refund

Project Based Investment Incentives

Customs Duty
Exemption

VAT Exemption

Corporate
Tax Reduction

Social Security
Premium Support
(Employer's Share)

Land Allocation

Interest Rate
Support

VAT Refund

Cash Support

Income Tax
Withholding
Support

Qualified
Personnel
Support

Energy
Support

Capital
Contribution
Support

Infrastructure
Support

Purchasing
Guarantee

Facilitation of
Authorization/
Permit/License
Procedures



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REGIONAL INVESTMENT INCENTIVES

Support Instruments			Regions					
			I	II	III	IV	V	VI
VAT Exemption			✓	✓	✓	✓	✓	✓
Customs Duty Exemption			✓	✓	✓	✓	✓	✓
Tax Reduction	Contribution rate to investment	Outside OIZ or IZ	15 %	20 %	25 %	30 %	40 %	50 %
		Inside OIZ or IZ	20 %	25 %	30 %	40 %	50 %	55 %
	Corporate Tax Reduction	Outside OIZ or IZ	50 %	55 %	60 %	70 %	80 %	90 %
		Inside OIZ or IZ	55 %	60 %	70 %	80 %	90 %	-
Social Security Premium Support (Employer's Share)	Support Period	Outside OIZ or IZ	2 years	3 years	5 years	6 years	7 years	10 years
		Inside OIZ or IZ	3 years	5 years	6 years	7 years	10 years	12 years
	Support Limit (Ratio to Fixed Investment)	Outside OIZ or IZ	10 %	15 %	20 %	25 %	35 %	-
		Inside OIZ or IZ	15 %	20 %	25 %	35 %	-	-
Land Allocation (Public land)			✓	✓	✓	✓	✓	✓
Interest Rate Support		TRY	-	-	3 points	4 points	5 points	7 points
		Foreign currency	-	-	1 points	1 points	2 points	2 points
		Support Limit			TRY 1 million	TRY 1,2 million	TRY 1,4 million	TRY 1,8 million
Social Security Premium Support (Employee's Share)			-	-	-	-	-	10 years



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STRATEGIC INVESTMENT INCENTIVES

Support Instruments		Support Rate and Period
VAT Exemption		✓
Customs Duty Exemption		✓
Tax Reduction	Contribution rate to investment	50 %
	Corporate Tax Reduction	-
Social Security Premium Support (Employer's Share)	Support Period	7 years (10 Years in Region 6)
	Support Limit (Ratio to Fixed Investment)	✓
Land Allocation (Public land)		
Interest Rate Support	TRY	5 Points (10 for high-tech product within the scope of TOSHP*, 8 points for others)
	Foreign currency	2
	Support Limit	-
Social Security Premium Support (Employee's Share)		10 years (Investments to be realized only in the 6th Region) In other regions, 7 years in high-tech product under TOSHP, 5 years in others
VAT Refund		(Only for investments of TRY 500 Million and above)

Conditions

Minimum fixed investment:
TRY 50 million

The total domestic production capacity of the investment subject is less than the import.

Minimum 40% of added value

Total imports amount must be more than US\$ 50 million in the last year

* TOSHP: Teknoloji Odaklı Sanayi Hamlesi Programı (Technology Oriented Industry Move Program)



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INVESTMENT INCENTIVE SYSTEM

Building-construction expenditures made within the scope of the document in the manufacturing and tourism sector can be benefited from VAT exemption until 31/12/2025.

In case it is requested during the application phase regarding the issuance of an incentive certificate, provided that tax deduction is not utilized, the ratio of the Employer's Share of Insurance Premium to the fixed investment amount can be increased by half of the investment contribution rate.

In case of using the Central Bank of the Republic of Türkiye Sourced Investment Committed Advance Loan within the scope of Priority Investments Incentive, 5 points of interest support is applied.

According to the OECD technology density definition, some investment subjects in the medium-high technology industry class are; Except for the province of Istanbul, the 1st, 2nd and 3rd regions can benefit from the support of the 4th region incentives (For example: National Activity and Product Classification (US – 97): 2925.0 Production of Food, Beverage and Tobacco Processing Machines)

In order to support women and/or youth employment, the duration of employment support for companies employing women and/or youth can be extended.








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INVESTMENT INCENTIVE CERTIFICATE PROCESS

STEP 1 	STEP 2 	STEP 3 	STEP 4 	STEP 5 
Authorization	Authorization confirmation email	Updating the User's Investor Information	Confirmation of Investor Information	Incentive Certificate Application via E-TUYS
<p><u>User authorization application documents (Petition, Letter of Commitment and Authorization Form and Signature Circular) are forwarded to the REM address of the Ministry's General Directorate of Incentive Application and Foreign Capital</u></p>	<p><u>Receiving a confirmation e-mail regarding the completed authorization process</u> (within 15 working days on average) to the e-mail address of the user that is indicated in the application document</p>	<p><u>Updating the investor information</u> by the authorized user via E-TUYS by following the steps in the "Investor Information Guide" and submitting it to the Ministry for approval</p>	<p><u>Approval of the update on investor information</u> by the Ministry</p>	<p><u>The application for a new incentive certificate</u> is made by the authorized user via E-TUYS by following the steps in the "Incentive Certificate Guide" and submitted to the Ministry for approval</p>

E-TUYS: Electronic Incentive Application and Foreign Capital Information System



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Investment Support Portal





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Development Agencies Portal





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Development Library





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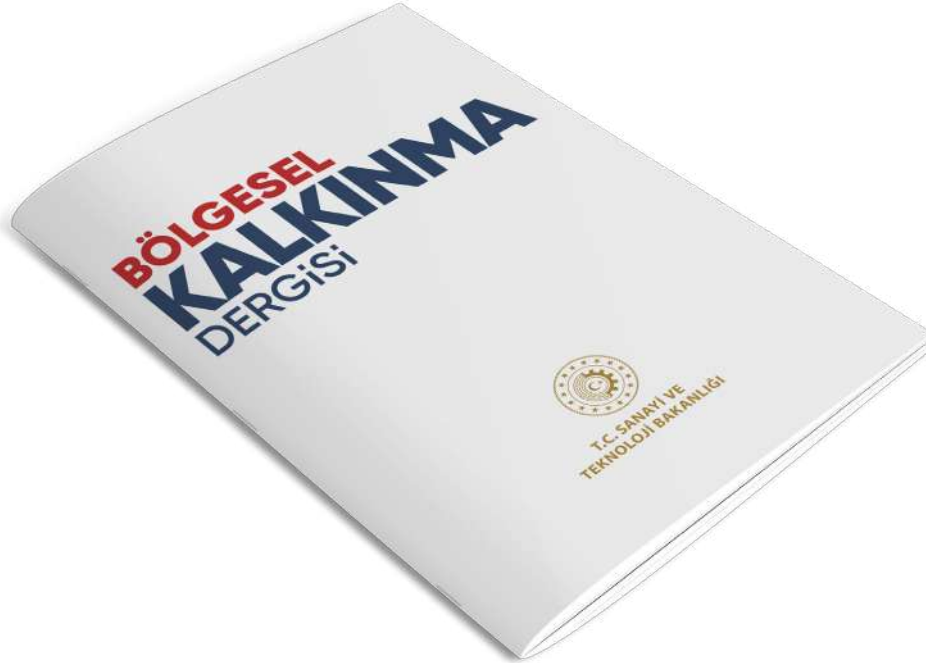


Bursa Eskişehir Bilecik Development Agency

INVEST
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Journal of Regional Development



BİLGİDEN TECRÜBEYE,
TECRÜBEDEN BİLGİYE



T.C. SANAYİ VE
TEKNOLOJİ BAKANLIĞI


**BÖLGESEL
KALKINMA
DERGİSİ**



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Investment
Support Office
IN ESKİŞEHİR


**GENÇ
İSTİHDAMI**
KALKINMA
AJANSLARI 2022-2023
TEMASI